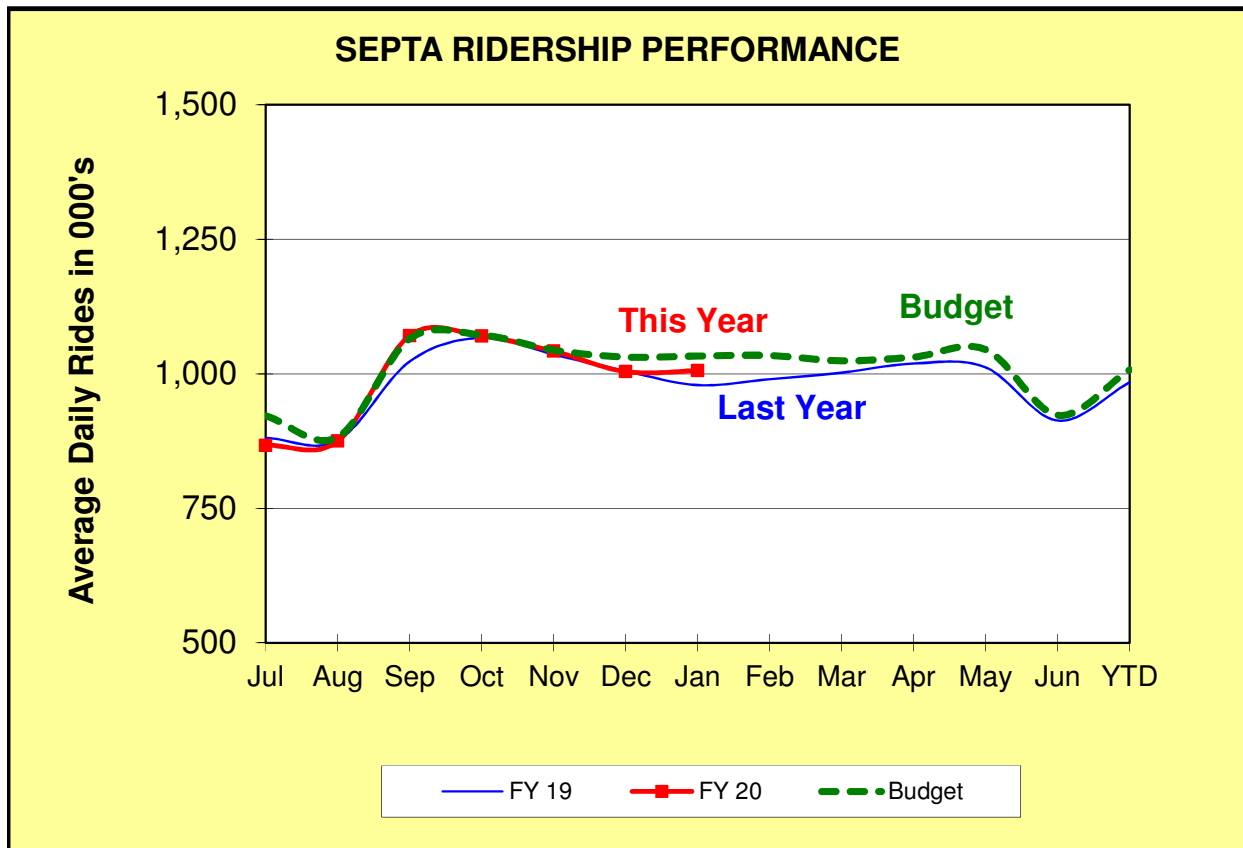


REVENUE & RIDERSHIP REPORT

JANUARY 2020

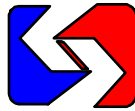


- Monthly ridership 0.6% above last year
- January passenger revenue 2.0% below budget and 0% change from last year
- Year-to-date passenger revenue 1% above and ridership even with last year



Prepared By:
Revenue & Ridership Management
Southeastern Pennsylvania Transportation Authority

**Revenue & Ridership Performance
January FY 2020 & YTD**



January results were consistent with the prior three months with total ridership reporting less than a 1% variance from last year. January transit ridership was marginally or 0.1% above last year and 3.4% below budget. Regional Rail ridership was 4.7% above last year and 3.5% above budget. Transit weekly and monthly pass sales were down 8,900 and 2,100 units, respectively. Part of the monthly transit ridership loss was offset by an increase in travel wallet base fares reporting 104,000 added trips over last January. RRD trips reported an increase mainly from 4,800 additional pass sales which contributed to an additional 142,000 trips over last January. The pass increase is primarily due to a change from a transit to commuter rail pass product for Airport employees effective July 1, 2019.

Philadelphia gas prices ended the month at \$2.60 per gallon. Last January, gas prices were thirteen cents lower ending the month at \$2.47 per gallon. Local unemployment rates reported no change from last year. The City unemployment rate decreased from last month to 5.58%, the consolidated suburban rate is 3.63%, and the statewide rate is 4.38%.

YEAR-TO-DATE RIDERSHIP			
2020	2019	DIFF.	% DIFF.
166.569	166.573	-0.004	0.0%

** Above ridership totals reflected in millions.*

As noted in the above table, seven months into fiscal year 2020 total trips are essentially even with last year. City and Suburban Transit trips are down 0.9% and 1.4% respectively, and Regional Rail trips are 7.2% above last year. Total trips are 1.6% below budget. Year-to-date passenger revenue is 0.3% below budget and 0.7% above last year.

January consolidated passenger revenue of 34.7 million was \$700 thousand or 2.0% below budget and remains unchanged from last year. Monthly passenger revenue reported the City 3.3% and Regional Rail 0.3% below budget and Suburban Transit 2.0% above budget.

Year-to-date consolidated passenger revenue was marginally below the target and is 0.7% or \$1.89 million above last year. Passenger revenue totals report the City 2.1% and Suburban 1.1% below budget and Regional Rail 3.5% above budget.

January consolidated average daily linked ridership of 721,000 was 28,000 trips or 4.0% above last January and 14,000 trips or 1.9% below target. In January, 15.6 million originating trips were recorded or 1.9% below budget and 1.9% above last year.

Year-to-date average daily linked ridership of 708,000 trips is 0.7% below budget and 1.7% above last year.

- City Transit's 526,000 daily riders: 1.8% below budget and 0.6% above last year
- Suburban Transit's 55,000 daily riders: 2.1% below budget and 0.4% above last year
- Regional Rail's 127,000 daily riders: 5.0% above budget and 7.3% above last year

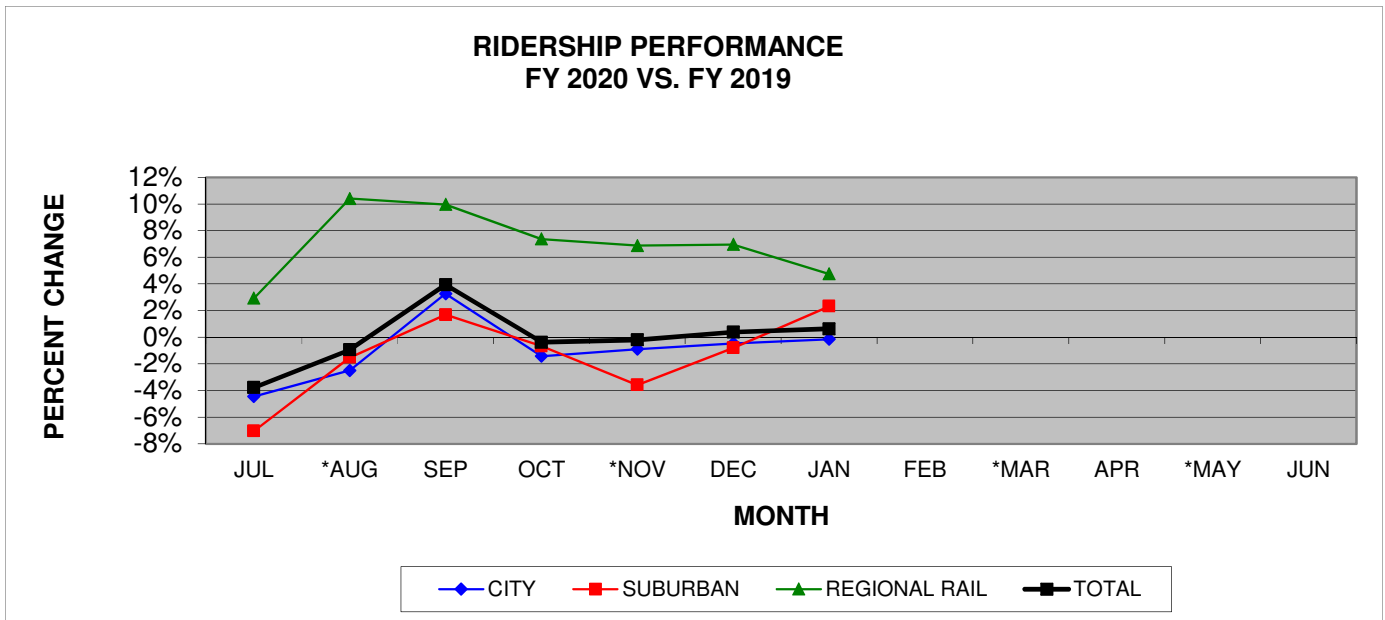
SEPTA RIDERSHIP PERFORMANCE BY DIVISION FISCAL YEAR 2020

JANUARY 2020 VS. LAST YEAR

- * City down 25 thousand or 0%
- * Suburban up 37 thousand or 2%
- * Reg. Rail up 126 thousand or 5%
- * Total up 138 thousand or 1%

FY 2020 VS. LAST YEAR

- * City down 1.2 million or -0.9%
- * Suburban down 185 thousand or -1.4%
- * Reg. Rail up 1.39 million or 7.2%
- * Total down 4 thousand or 0.0%



FY 2020	JUL	*AUG	SEP	OCT	*NOV	DEC	JAN	FEB	*MAR	APR	*MAY	JUN	YTD
CITY	15.321	20.171	19.443	19.837	23.442	17.520	17.408						133.142
SUBURBAN	1.544	2.075	1.798	1.810	2.098	1.639	1.628						12.592
REGIONAL RAIL	2.493	3.235	3.033	2.998	3.570	2.734	2.772						20.835
TOTAL	19.358	25.481	24.274	24.645	29.110	21.893	21.808						166.569

FY 2019	JUL	*AUG	SEP	OCT	*NOV	DEC	JAN	FEB	*MAR	APR	*MAY	JUN	YTD
CITY	16.034	20.685	18.825	20.123	23.651	17.601	17.433						134.352
SUBURBAN	1.661	2.107	1.768	1.822	2.176	1.652	1.591						12.777
REGIONAL RAIL	2.422	2.930	2.758	2.792	3.340	2.556	2.646						19.444
TOTAL	20.117	25.722	23.351	24.737	29.167	21.809	21.670						166.573

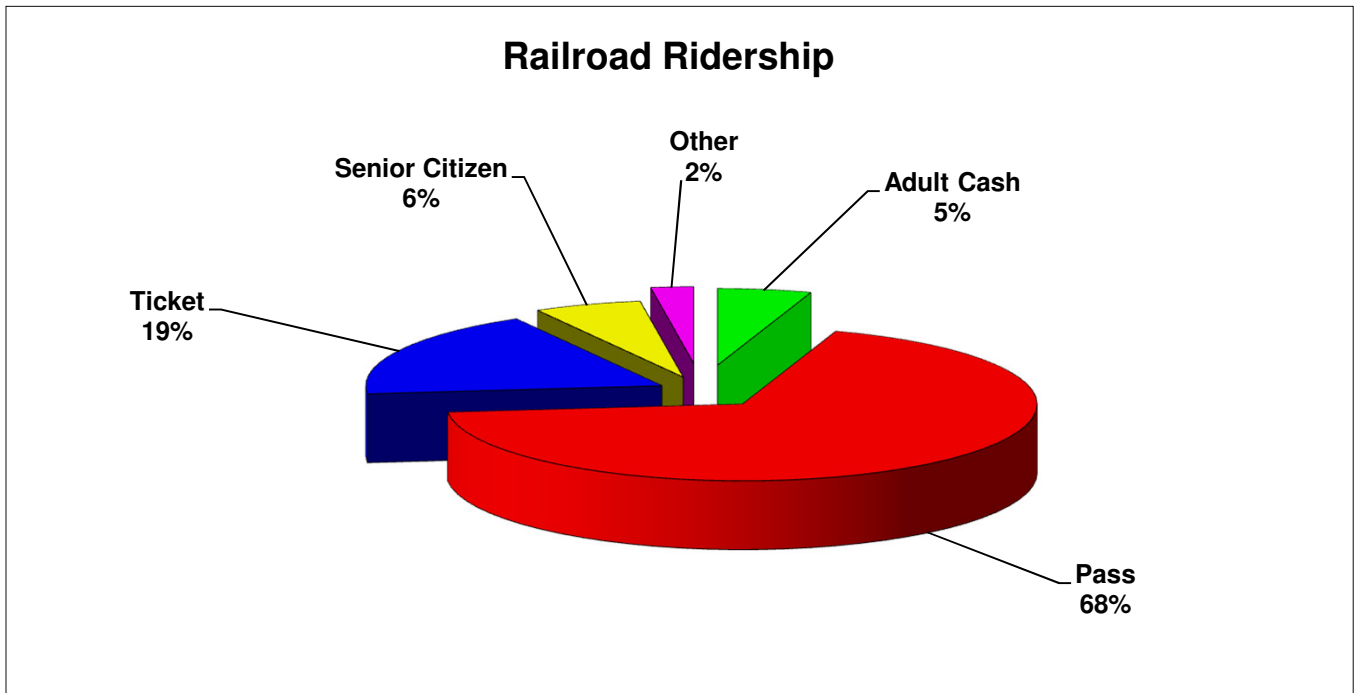
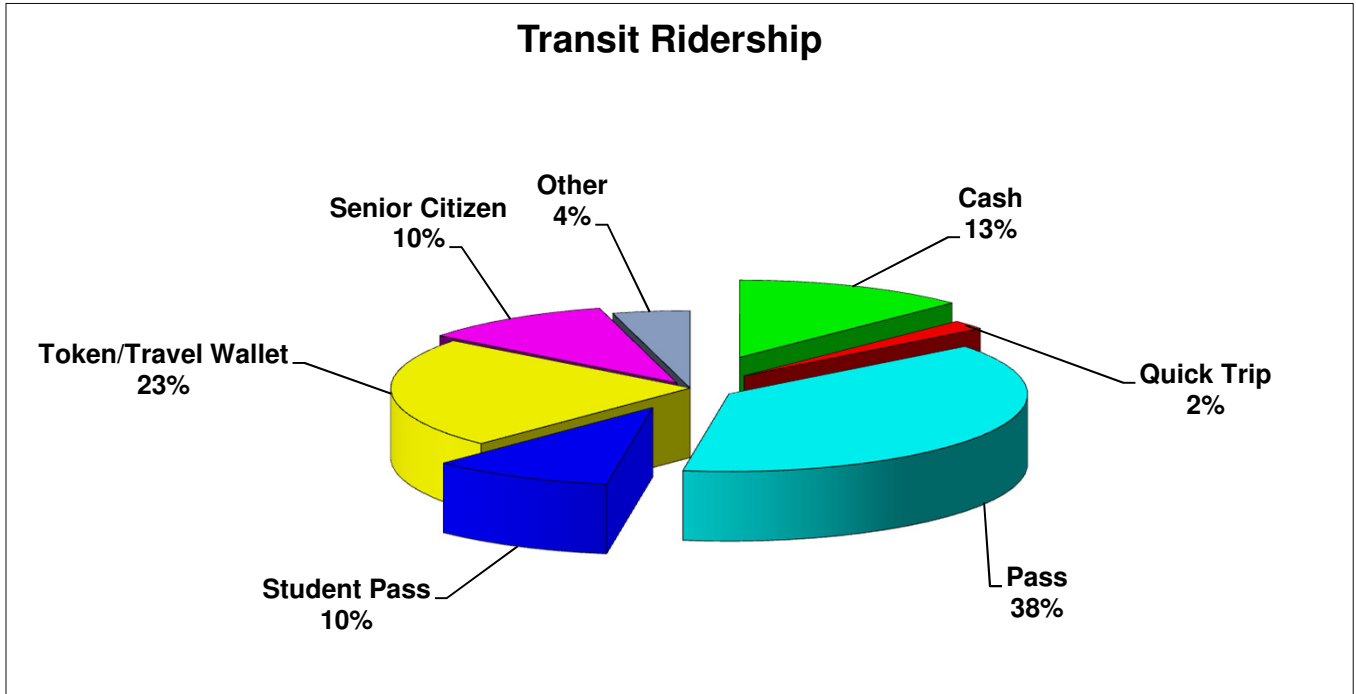
FY 2020 VS. 2019	JUL	*AUG	SEP	OCT	*NOV	DEC	JAN	FEB	*MAR	APR	*MAY	JUN	YTD
CITY	-4%	-2%	3%	-1%	-1%	0%	0%						-0.9%
SUBURBAN	-7%	-2%	2%	-1%	-4%	-1%	2%						-1.4%
REGIONAL RAIL	3%	10%	10%	7%	7%	7%	5%						7.2%
TOTAL	-4%	-1%	4%	0%	0%	0%	1%						0.0%

Note: July decrease result of one less day in fiscal month compared to last July.

RRR ridership increase influenced by a change from a transit to commuter rail pass for Airport Line employees effective July 1, 2019. Above unlinked ridership totals are reflected in millions. * Indicates five-week month.

RIDERSHIP FARE MIX

January FY 2020 YTD



Note: Above ridership based on linked ridership or base ride originating trips excluding transit transfers.

**REVENUE & PASSENGER ANALYSIS
JANUARY 2020**

I. Consolidated Passenger Revenue (\$000)

	<u>Budget</u>	<u>Actual</u>	<u>% Budget</u>	<u>Last Year</u>	<u>% Last Yr</u>
Surface	\$11,471	\$11,163	-2.7%	\$11,202	-0.3%
Subway-Elevated	8,352	8,029	-3.9%	7,961	0.9%
Light Rail	1,946	1,860	-4.4%	2,031	-8.4%
City Transit	\$21,769	\$21,052	-3.3%	\$21,194	-0.7%
Victory	\$1,857	\$1,904	2.5%	\$1,826	4.3%
Frontier	473	473	-0.1%	462	2.4%
Suburban Transit	\$2,331	\$2,377	2.0%	\$2,288	3.9%
Regional Rail	\$11,307	\$11,276	-0.3%	\$11,228	0.4%
Total Passenger Revenue	\$35,406	\$34,705	-2.0%	\$34,710	0.0%

II. Consolidated Monthly Passengers (000's linked)

Surface	6,492	6,307	-2.8%	6,290	0.3%
Subway-Elevated	4,385	4,217	-3.8%	4,103	2.8%
Light Rail	1,065	1,008	-5.3%	1,027	-1.9%
ADA ParaTransit	47	44	-6.7%	47	-6.4%
Shared Ride Program	43	44	2.1%	42	3.9%
City Transit	12,031	11,620	-3.4%	11,509	1.0%
Victory	946	956	1.0%	921	3.8%
Frontier	236	235	-0.5%	223	5.4%
ADA ParaTransit	21	21	-0.7%	19	11.5%
Suburban Transit	1,204	1,212	0.7%	1,163	4.2%
Regional Rail	2,678	2,772	3.5%	2,646	4.7%
TOTAL	15,914	15,603	-1.9%	15,318	1.9%

III. Consolidated Monthly Passengers (000's unlinked)

City Transit	18,071	17,408	-3.7%	17,433	-0.1%
Suburban Transit	1,640	1,628	-0.8%	1,591	2.3%
Regional Rail	2,678	2,772	3.5%	2,646	4.7%
TOTAL	22,390	21,808	-2.6%	21,670	0.6%

IV. Key Statistics per Equivalent Day

Average Daily Passengers (000's, linked):					
City Transit	556	537	-3.4%	518	3.5%
Suburban Transit	54	54	0.7%	52	5.2%
Regional Rail	125	130	3.5%	123	5.7%
TOTAL	735	721	-1.9%	693	4.0%

REVENUE & PASSENGER ANALYSIS
JANUARY FYTD 2020

I. Consolidated Passenger Revenue (\$000)

	<u>Budget</u>	<u>Actual</u>	<u>% Budget</u>	<u>Last Year</u>	<u>% Last Yr</u>
Surface	\$86,582	\$85,089	-1.7%	\$85,295	-0.2%
Subway-Elevated	\$63,053	\$61,601	-2.3%	\$62,467	-1.4%
Light Rail	\$14,683	\$14,187	-3.4%	\$14,503	-2.2%
City Transit	\$164,318	\$160,877	-2.1%	\$162,265	-0.9%
Victory	\$14,694	\$14,648	-0.3%	\$14,489	1.1%
Frontier	\$3,866	\$3,705	-4.2%	\$3,774	-1.8%
Suburban Transit	\$18,560	\$18,354	-1.1%	\$18,263	0.5%
Regional Rail	\$81,564	\$84,451	3.5%	\$81,261	3.9%
Total Passenger Revenue	\$264,442	\$263,681	-0.3%	\$261,788	0.7%

II. Consolidated Monthly Passengers (000's linked)

Surface	50,155	48,609	-3.1%	48,712	-0.2%
Subway-Elevated	32,068	32,067	0.0%	32,310	-0.8%
Light Rail	7,614	7,557	-0.7%	7,681	-1.6%
ADA ParaTransit	363	352	-2.8%	358	-1.5%
Shared Ride Program	339	345	1.8%	335	3.0%
City Transit	90,538	88,930	-1.8%	89,396	-0.5%
Victory	7,487	7,362	-1.7%	7,298	0.9%
Frontier	1,928	1,852	-3.9%	1,899	-2.5%
ADA ParaTransit	171	166	-2.9%	168	-1.1%
Suburban Transit	9,586	9,380	-2.1%	9,365	0.2%
Regional Rail	19,849	20,835	5.0%	19,444	7.2%
TOTAL	119,973	119,145	-0.7%	118,205	0.8%

III. Consolidated Monthly Passengers (000's unlinked)

City Transit	136,275	133,142	-2.3%	134,352	-0.9%
Suburban Transit	13,071	12,592	-3.7%	12,777	-1.4%
Regional Rail	19,849	20,835	5.0%	19,444	7.2%
TOTAL	169,195	166,569	-1.6%	166,573	0.0%

IV. Key Statistics per Equivalent Day

Average Daily Passengers (000's, linked):					
City Transit	536	526	-1.8%	523	0.6%
Suburban Transit	56	55	-2.1%	54	0.4%
Regional Rail	121	127	5.0%	118	7.3%
TOTAL	713	708	-0.7%	696	1.7%

Southeastern Pennsylvania Transportation Authority
Consolidated
Statement of Revenue and Passengers
for the Budget Month Ended January 2020

Current month						Passenger Revenue		Year to Date					
This Year				Last Year		(000 omitted)		This Year				Last Year	
Budget	Actual	Var.	Var. %	Actual	Var. %			Budget	Actual	Var.	Var. %	Actual	Var. %
\$ 6,496	\$ 5,512	\$ (984)	-15.1%	\$ 5,272	4.5%	Adult Cash		\$ 50,694	\$ 44,128	\$ (6,566)	-13.0%	\$ 45,448	-2.9%
\$ 17,012	\$ 16,299	\$ (713)	-4.2%	\$ 16,815	-3.1%	Passes		\$ 129,371	\$ 125,875	\$ (3,496)	-2.7%	\$ 126,494	-0.5%
\$ 8,409	\$ 9,298	\$ 888	10.6%	\$ 8,896	4.5%	Tickets/Tokens		\$ 64,452	\$ 71,762	\$ 7,310	11.3%	\$ 66,338	8.2%
\$ 31,917	\$ 31,109	\$ (808)	-2.5%	\$ 30,984	0.4%	Full Fare Adults		\$ 244,517	\$ 241,766	\$ (2,751)	-1.1%	\$ 238,280	1.5%
\$ 3,172	\$ 3,310	\$ 138	4.3%	\$ 3,429	-3.5%	Other Fares		\$ 17,448	\$ 19,535	\$ 2,087	12.0%	\$ 20,987	-6.9%
\$ 317	\$ 285	\$ (32)	-10.1%	\$ 297	-3.9%	Half Fare		\$ 2,477	\$ 2,381	\$ (96)	-3.9%	\$ 2,522	-5.6%
\$ 35,407	\$ 34,704	\$ (703)	-2.0%	\$ 34,710	0.0%	Total Passenger Revenue		\$ 264,443	\$ 263,682	\$ (761)	-0.3%	\$ 261,789	0.7%

Passengers
(000 omitted)

2,005	2,005	0	0.0%	1,780	12.6%	Adult Cash	15,752	15,262	(490)	-3.1%	16,092	-5.2%
6,722	6,566	(156)	-2.3%	6,636	-1.1%	Passes	52,363	51,396	(967)	-1.8%	51,257	0.3%
3,252	3,362	109	3.4%	3,198	5.1%	Tickets/Tokens	25,342	26,550	1,208	4.8%	24,317	9.2%
11,979	11,933	(46)	-0.4%	11,614	2.7%	Full Fare Adults	93,457	93,208	(249)	-0.3%	91,666	1.7%
1,820	1,706	(114)	-6.3%	1,750	-2.5%	School	10,012	9,812	(200)	-2.0%	10,685	-8.2%
236	180	(55)	-23.5%	190	-5.2%	Disabled	1,851	1,505	(346)	-18.7%	1,705	-11.7%
1,444	1,375	(68)	-4.7%	1,342	2.5%	Senior	11,319	11,396	77	0.7%	10,867	4.9%
324	300	(24)	-7.3%	314	-4.4%	Other	2,461	2,360	(102)	-4.1%	2,417	-2.4%
68	65	(3)	-4.9%	66	-1.3%	Paratransit	534	519	(15)	-2.9%	527	-1.6%
43	44	1	2.1%	42	3.9%	Shared ride	339	345	7	1.9%	335	3.1%
15,914	15,604	(310)	-1.9%	15,318	1.9%	Total Linked Passengers	119,973	119,145	(829)	-0.7%	118,202	0.8%

Southeastern Pennsylvania Transportation Authority
All Transit Divisions
Statement of Revenue and Passengers
for the Budget Month Ended January 2020

Current month						Passenger Revenue						Year to Date					
This Year			Last Year			(000 omitted)						This Year			Last Year		
Budget	Actual	Var.	Var. %	Actual	Var. %		Budget	Actual	Var.	Var. %	Actual	Var. %					
\$ 5,565	\$ 4,394	\$ (1,171)	-21.0%	\$ 4,384	0.2%	Adult Cash	\$ 43,961	\$ 36,166	\$ (7,795)	-17.7%	\$ 38,432	-5.9%					
\$ 9,641	\$ 9,260	\$ (381)	-4.0%	\$ 9,509	-2.6%	Passes	\$ 76,094	\$ 73,265	\$ (2,830)	-3.7%	\$ 75,815	-3.4%					
\$ 5,541	\$ 6,312	\$ 771	13.9%	\$ 5,997	5.2%	Tokens/Travel Wallet	\$ 43,718	\$ 48,650	\$ 4,932	11.3%	\$ 43,881	10.9%					
\$ 20,747	\$ 19,966	\$ (780)	-3.8%	\$ 19,891	0.4%	Full Fare Adults	\$ 163,773	\$ 158,081	\$ (5,693)	-3.5%	\$ 158,128	0.0%					
\$ 3,076	\$ 3,213	\$ 137	4.5%	\$ 3,326	-3.4%	School	\$ 16,918	\$ 19,068	\$ 2,150	12.7%	\$ 20,170	-5.5%					
\$ 277	\$ 249	\$ (28)	-10.0%	\$ 265	-5.8%	Disabled	\$ 2,186	\$ 2,082	\$ (104)	-4.8%	\$ 2,230	-6.6%					
\$ 24,100	\$ 23,429	\$ (671)	-2.8%	\$ 23,482	-0.2%	Total Passenger Revenue	\$ 182,878	\$ 179,231	\$ (3,647)	-2.0%	\$ 180,528	-0.7%					

Passengers												
(000 omitted)												
Budget	Actual	Var.	Var. %	Actual	Var. %		Budget	Actual	Var.	Var. %	Actual	Var. %
1,872	1,862	(9)	-0.5%	1,657	12.4%	Adult Cash	14,790	14,197	(593)	-4.0%	15,100	-6.0%
4,902	4,658	(243)	-5.0%	4,829	-3.5%	Passes	38,702	37,188	(1,514)	-3.9%	38,238	-2.7%
2,770	2,863	93	3.4%	2,725	5.1%	Tokens/Travel Wallet	21,859	22,693	834	3.8%	20,576	10.3%
9,544	9,384	(160)	-1.7%	9,508	-1.3%	Full Fare Adults	75,351	74,078	(1,273)	-1.7%	73,914	0.2%
1,787	1,673	(113)	-6.3%	1,715	-2.4%	School	9,826	9,632	(194)	-2.0%	10,490	-8.2%
222	168	(54)	-24.2%	179	-5.9%	Disabled	1,754	1,407	(347)	-19.8%	1,609	-12.6%
1,289	1,213	(75)	-5.9%	1,187	2.2%	Senior	10,168	10,175	7	0.1%	9,769	4.2%
283	284	2	0.5%	272	4.5%	Other	2,153	2,154	1	0.0%	2,115	1.8%
68	65	(3)	-4.9%	66	-1.3%	Paratransit	534	519	(15)	-2.9%	527	-1.6%
43	44	1	2.1%	42	3.9%	Shared ride	339	345	7	1.9%	335	3.1%
13,235	12,832	(403)	-3.0%	12,969	-1.1%	Total Linked Passengers	100,125	98,310	(1,815)	-1.8%	98,759	-0.5%

Southeastern Pennsylvania Transportation Authority
Regional Rail Division
Statement of Revenue and Passengers
for the Budget Month Ended January 2020

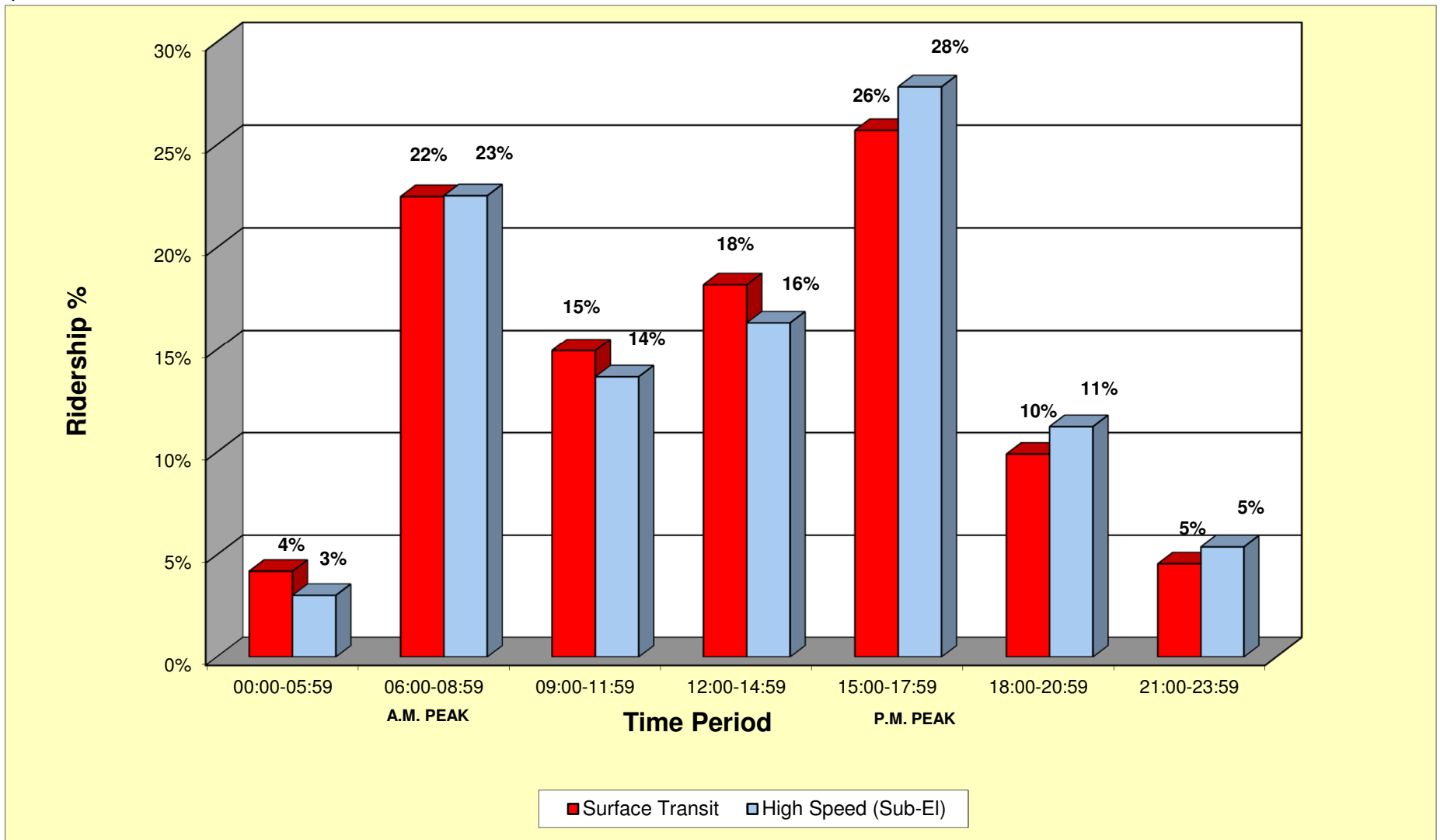
Current month						Passenger Revenue		Year to Date					
This Year			Last Year			(000 omitted)		This Year			Last Year		
Budget	Actual	Var.	Var. %	Actual	Var. %		Budget	Actual	Var.	Var. %	Actual	Var. %	
\$ 931	\$ 1,118	\$ 187	20.0%	\$ 888	25.9%	Adult Cash	\$ 6,733	\$ 7,962	\$ 1,229	18.3%	\$ 7,016	13.5%	
\$ 7,371	\$ 7,039	\$ (332)	-4.5%	\$ 7,306	-3.7%	Passes	\$ 53,277	\$ 52,610	\$ (666)	-1.3%	\$ 50,679	3.8%	
\$ 2,869	\$ 2,986	\$ 117	4.1%	\$ 2,899	3.0%	Tickets/Vouchers	\$ 20,734	\$ 23,113	\$ 2,378	11.5%	\$ 22,457	2.9%	
\$ 11,171	\$ 11,143	\$ (28)	-0.3%	\$ 11,093	0.4%	Full Fare Adults	\$ 80,744	\$ 83,685	\$ 2,941	3.6%	\$ 80,152	4.4%	
\$ 96	\$ 97	\$ 1	0.9%	\$ 103	-5.5%	Other Fares	\$ 530	\$ 467	\$ (64)	-12.0%	\$ 817	-42.9%	
\$ 40	\$ 36	\$ (5)	-11.4%	\$ 32	11.5%	Half Fare	\$ 291	\$ 299	\$ 8	2.7%	\$ 292	2.4%	
\$ 11,307	\$ 11,276	\$ (32)	-0.3%	\$ 11,228	0.4%	Total Passenger Revenue	\$ 81,565	\$ 84,450	\$ 2,886	3.5%	\$ 81,261	3.9%	

Passengers
(000 omitted)

133	143	10	7.2%	123	16.0%	Adult Cash	962	1,065	103	10.7%	992	7.3%
1,820	1,908	88	4.8%	1,807	5.6%	Passes	13,661	14,208	547	4.0%	13,019	9.1%
482	499	17	3.5%	473	5.4%	Tickets/Vouchers	3,483	3,857	374	10.7%	3,741	3.1%
2,435	2,549	114	4.7%	2,403	6.1%	Full Fare Adults	18,106	19,130	1,024	5.7%	17,752	7.8%
34	33	(1)	-2.5%	35	-5.7%	School	186	180	(6)	-3.2%	195	-7.7%
13	12	(2)	-13.0%	11	6.2%	Disabled	97	98	1	1.2%	96	2.4%
155	162	7	4.6%	155	4.8%	Senior	1,151	1,221	70	6.1%	1,098	11.2%
41	16	(25)	-61.3%	42	-62.1%	Other	309	206	(103)	-33.2%	302	-31.8%
2,678	2,772	93	3.5%	2,646	4.8%	Total Linked Passengers	19,849	20,835	986	5.0%	19,443	7.2%

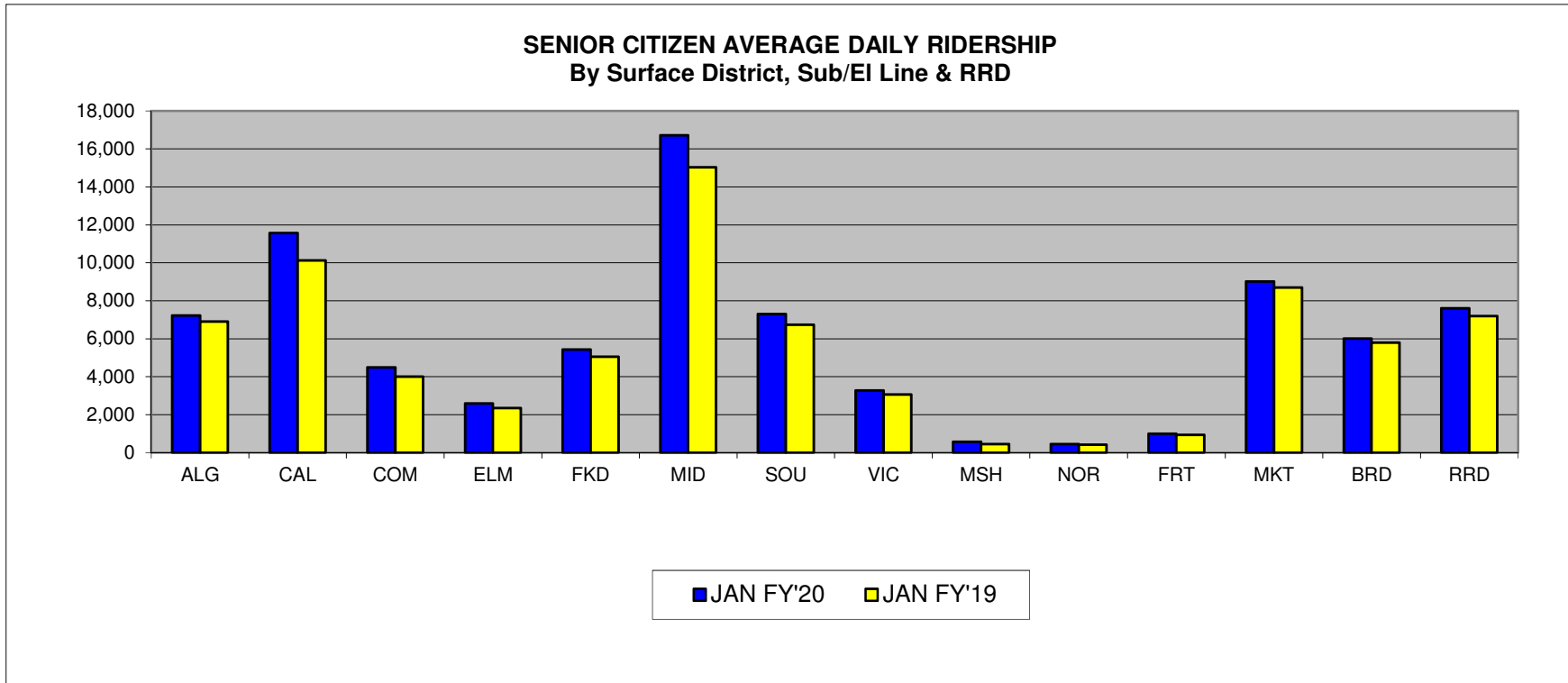
Ridership Percentage By Time Period

January FY 2020



Note: Excludes Free Interchange Ridership

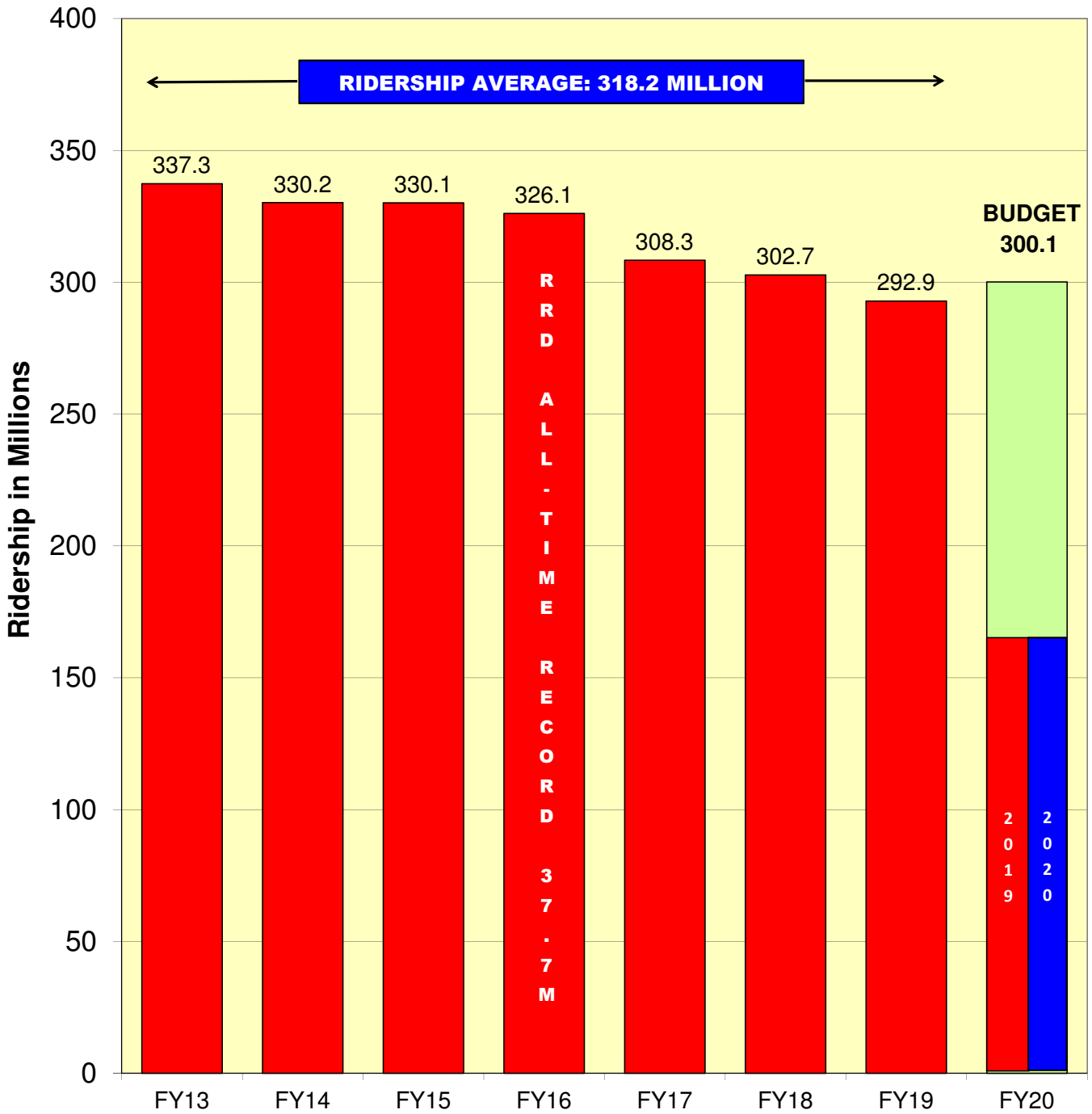
SENIOR CITIZEN RIDERSHIP JANUARY FY 2020 Vs. FY 2019 (Unlinked)



MODE	AVERAGE DAILY			MONTH			YEAR TO DATE		
	FY'20	FY'19	% VAR	FY'20	FY'19	% VAR	FY'20	FY'19	% VAR
CITY TRANSIT									
Surface	55,484	50,327	10%	1,201,235	1,171,999	2%	10,303,141	9,894,286	4%
Hi-Speed	15,037	14,503	4%	325,554	321,968	1%	2,550,837	2,414,760	6%
SUBURBAN TRANSIT	5,285	4,863	9%	118,214	115,284	3%	976,532	976,016	0%
REGIONAL RAIL	7,607	7,194	6%	162,413	155,037	5%	1,220,913	1,096,822	11%
TOTAL	83,413	76,887	8%	1,807,416	1,764,288	2%	15,051,423	14,381,884	5%

SEPTA RIDERSHIP UPDATE JANUARY 2020

	VS. BUDGET	VS. LAST YEAR
JAN 2020:	- 2.6%	0.6%
JAN YTD:	- 1.6%	0.0%



FY 2020: JULY 2019 - JUNE 2020