

Board Report

---

Selected Financial and Operating  
Performance Results  
April 2017

**Southeastern Pennsylvania Transportation Authority**





**Chairman**  
Pasquale T. Deon, Sr.

**Vice Chairman**  
Thomas E. Babcock

Beverly Coleman  
Dwight Evans  
Robert D. Fox  
Stewart J. Greenleaf  
Kevin L. Johnson  
John I. Kane  
Daniel J. Kubik  
Kenneth Lawrence  
William J. Leonard  
Charles H. Martin  
William M. McSwain  
Clarena I.W. Tolson  
Michael A. Vereb

**General Manager**  
Jeffrey D. Knuettel, P.E.

Date: May 22, 2017

To: SEPTA Board Members

From: Jeffrey D. Knuettel

Re: Financial & Operating Highlights – April 2017

I am pleased to present the Financial and Operating Highlights for April 2017.

***OPERATING REVENUE***

Passenger revenue for April 2017 is 8.3% lower than budget and is 6.3% below April 2016. Year-to-date passenger revenue is 9.6% lower than budget. Other operating revenue is 3.1% below budget for the month and 1.1% below budget year-to-date.

***OPERATING EXPENSES***

Total operating expenses are 6.6% below budget for April 2017 and 2.3% below budget year-to-date. Labor and Fringe expenses are 3.4% below budget for the month and 2.6% below budget year-to-date. There is a \$4.0 million surplus after subsidies for the month, and a year-to-date deficit of \$12.3 million.

***SEPTA CELEBRATES OPENING OF LANSDALE PARKING GARAGE***

SEPTA officials gathered in April with elected officials, community leaders and other stakeholders, to celebrate the completion of a new, state-of-the-art parking garage at the Lansdale Station. The Lansdale Parking Garage is a welcome amenity for the thousands of commuters that use the Lansdale train station each day and a nod to the Borough's rich railroad history. The name Lansdale came from Chief Pennsylvania Railroad Surveyor, Philip Lansdale Fox. Fox thought the area was full of possibilities and that it would be an ideal location for a railroad station. Lansdale Station opened for service in October of 1856 and the town's population steadily increased with the presence of the railroad. Construction on the \$42.1 million project began in October 2015 and lasted for approximately 18 months. To accommodate displaced commuters during construction, SEPTA secured alternative parking locations, including the new 9th Street Station in Lansdale. The Lansdale Parking Garage Project is part of a series of initiatives that are the result of close coordination between SEPTA and Lansdale Borough. In addition to the 9th Street train station, planned projects include relocation and integration of a bus stop along Railroad Avenue for the Routes 96 and 132, and coordination of the Borough's Streetscape and Liberty Trail projects.

***SEPTA LAUNCHES 'eBIDS' FOR SELECTED PROCUREMENTS***

SEPTA recently launched an electronic bid system – or "eBids" – for selected solicitations of over \$100,000. The eBid system supplements eQuote, which is SEPTA's existing system for solicitations under \$100,000. Going forward, the Authority will notify vendors about solicitations of over \$100,000 through its Electronic Procurement System (ePS). Notices will also continue to be published on SEPTA's website and in local newspapers. The new eBid system is aimed at simplifying the procurement process. Once a company is registered, it will receive electronic notifications for new procurement opportunities.

***'QUICK TRIP' TICKET SALES LAUNCH ON AIRPORT LINE***

In April, SEPTA launched the sales of "Quick Trip" tickets at Airport Line terminals to give riders additional options for purchasing fares. Quick Trip tickets have been available for riders at fare kiosks at stations on the Market-Frankford and Broad Street Lines since last fall, as part of the SEPTA Key rollout. Now, SEPTA added this convenient option to Airport Line customers, allowing them to simply go to a fare kiosk and purchase their fare for travel from the Philadelphia International Airport.

###

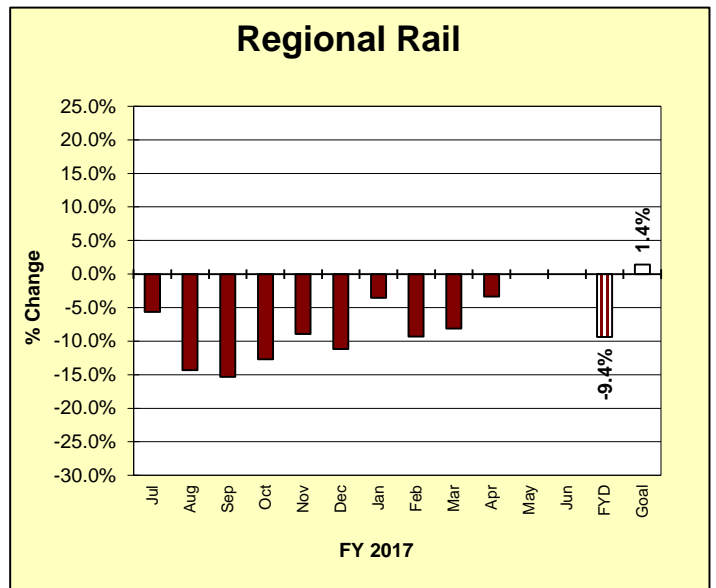
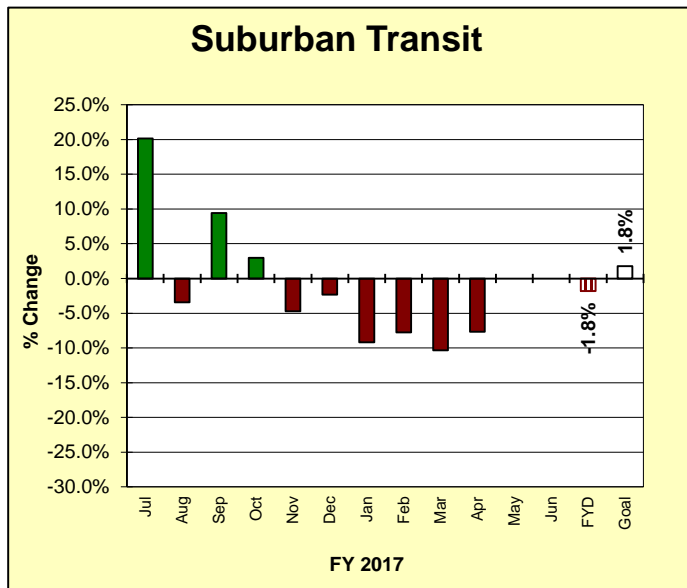
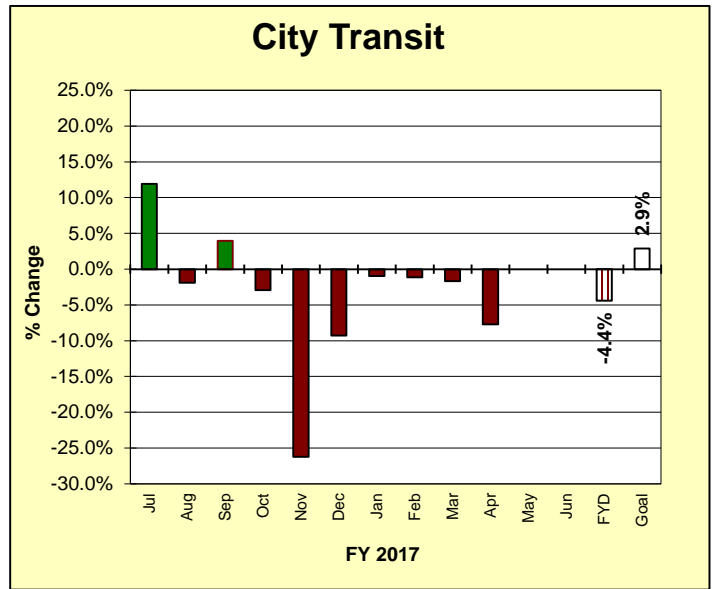
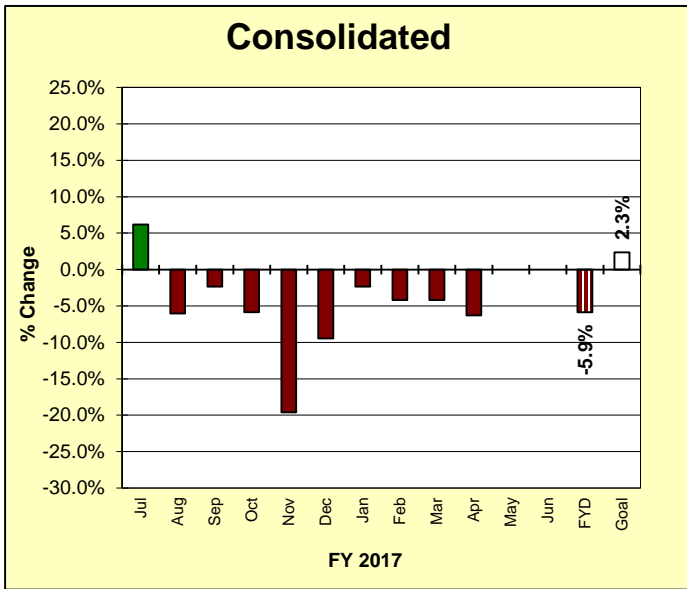
**SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY**  
**FINANCIAL STATEMENT SUMMARY**  
**PERIOD ENDED APRIL 29, 2017**  
(Thousands)

<b>Month of April</b>				<b>Ten Months through April</b>			
2017		2016		2017		2016	
BUDGET	ACTUAL	VARIANCE	ACTUAL	BUDGET	ACTUAL	VARIANCE	ACTUAL
				<b><u>OPERATING REVENUES</u></b>			
\$ 39,131	35,903	\$ (3,228)	\$ 38,322	\$ 401,606	363,028	\$ (38,578)	\$ 385,608
1,433	1,297	(136)	1,433	15,578	14,216	(1,362)	15,210
83	168	85	125	965	1,523	558	1,074
2,717	2,636	(81)	2,774	28,382	28,700	318	28,319
<b>\$ 43,364</b>	<b>\$ 40,004</b>	<b>\$ (3,360)</b>	<b>\$ 42,654</b>	<b>\$ 446,531</b>	<b>\$ 407,467</b>	<b>\$ (39,064)</b>	<b>\$ 430,211</b>
				<b>TOTAL OPERATING REVENUE</b>			
				<b><u>OPERATING EXPENSES</u></b>			
\$ 47,093	\$ 45,785	\$ 1,308	\$ 45,245	\$ 510,844	\$ 505,263	\$ 5,581	\$ 487,517
32,082	30,687	1,395	29,923	326,499	310,128	16,371	300,784
24,335	19,893	4,442	22,137	230,724	224,805	5,919	216,410
2,210	2,210	-	2,401	23,734	23,734	-	25,801
2,877	2,504	373	3,091	29,332	26,770	2,562	28,392
331	580	(249)	549	3,413	8,829	(5,416)	3,743
1,916	1,717	199	2,586	21,603	19,931	1,672	28,004
1,642	1,712	(70)	1,550	16,171	16,117	54	15,330
<b>\$ 112,486</b>	<b>\$ 105,088</b>	<b>\$ 7,398</b>	<b>\$ 107,482</b>	<b>\$ 1,162,320</b>	<b>\$ 1,135,577</b>	<b>\$ 26,743</b>	<b>\$ 1,105,981</b>
				<b>TOTAL OPERATING EXPENSES</b>			
<b>\$ (69,122)</b>	<b>\$ (65,084)</b>	<b>\$ 4,038</b>	<b>\$ (64,828)</b>	<b>\$ (715,789)</b>	<b>\$ (728,110)</b>	<b>\$ (12,321)</b>	<b>\$ (675,770)</b>
				<b><u>DEFICIT BEFORE SUBSIDIES</u></b>			
				<b><u>OPERATING SUBSIDIES</u></b>			
\$ 2,924	\$ 2,924	\$ -	\$ 2,928	\$ 30,278	\$ 30,278	\$ -	\$ 30,066
50,977	50,977	-	48,543	527,991	527,991	-	498,535
7,646	7,646	-	7,281	79,199	79,199	-	74,780
7,303	7,303	-	6,658	75,611	75,611	-	70,893
272	272	-	263	2,710	2,718	8	2,628
<b>\$ 69,122</b>	<b>\$ 69,122</b>	<b>\$ -</b>	<b>\$ 65,673</b>	<b>\$ 715,789</b>	<b>\$ 715,797</b>	<b>\$ 8</b>	<b>\$ 676,902</b>
				<b>TOTAL OPERATING SUBSIDIES</b>			
<b>\$ -</b>	<b>\$ 4,038</b>	<b>\$ 4,038</b>	<b>\$ 845</b>	<b>\$ -</b>	<b>\$ (12,313)</b>	<b>\$ (12,313)</b>	<b>\$ 1,132</b>
				<b>(DEFICIT)/SURPLUS AFTER SUBSIDIES</b>			
-	308	308	(55)	-	(1,047)	(1,047)	349
				<b>Unrealized Investment (Loss)/Gain</b>			
<b>\$ -</b>	<b>\$ 4,346</b>	<b>\$ 4,346</b>	<b>\$ 790</b>	<b>\$ -</b>	<b>\$ (13,360)</b>	<b>\$ (13,360)</b>	<b>\$ 1,481</b>
				<b>(DEFICIT)/SURPLUS AFTER INVESTMENT (LOSS)/GAIN</b>			

**SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY**

**REVENUE PERFORMANCE**

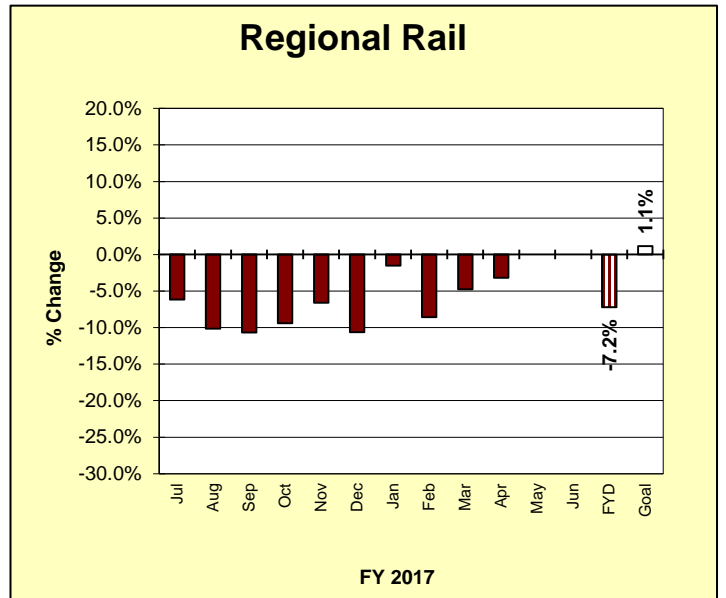
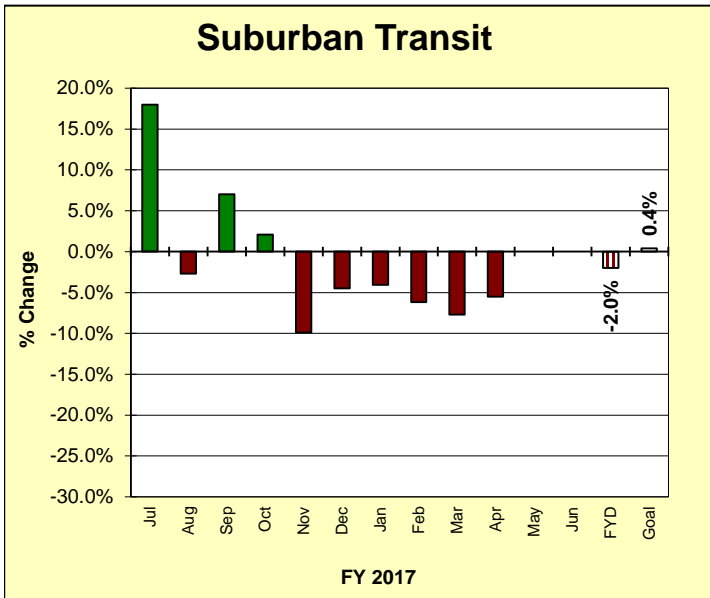
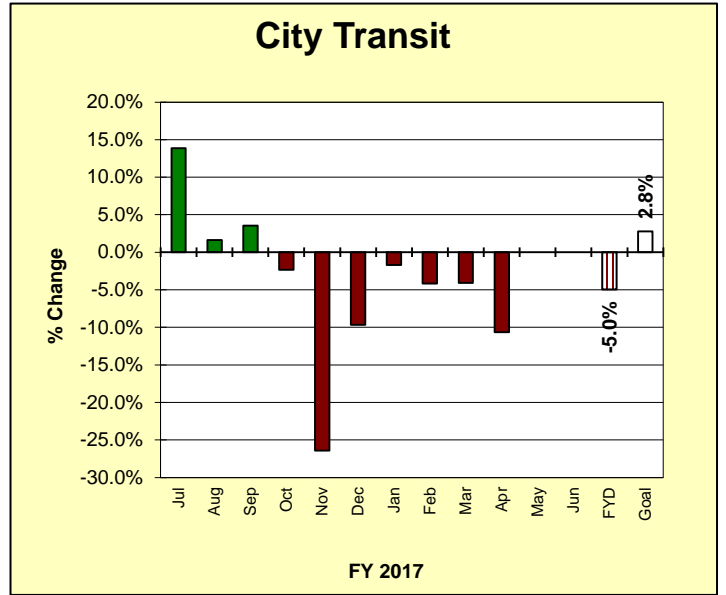
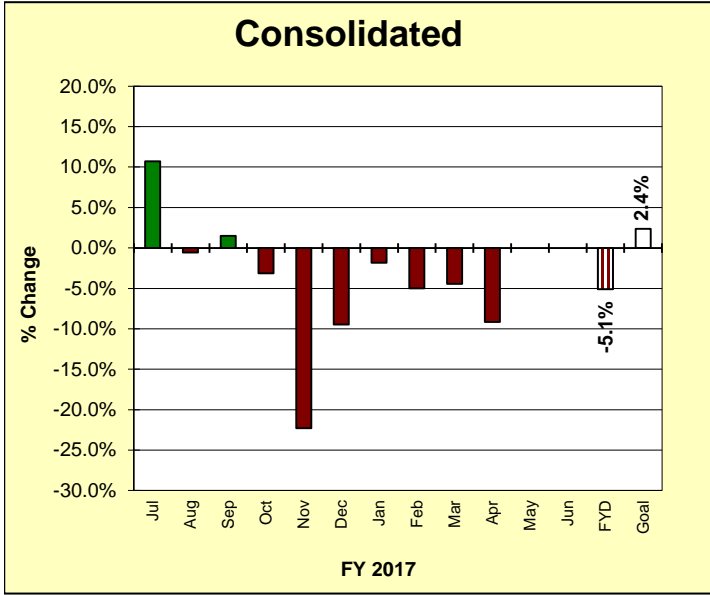
FY 2017 Actual vs. FY 2016 Actual



Note: Above comparisons for July were impacted by five more days in the July 2016 fiscal month versus July 2015.

**SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY  
RIDERSHIP PERFORMANCE**

FY 2017 Actual vs. FY 2016 Actual



Note: Above comparisons for July were impacted by five more days in the July 2016 fiscal month versus July 2015.